



# BinaryTree

The SMART Migration Company



CASE STUDY



## Jefferson®

### Case Study Highlights

Migrated from: Notes and Exchange

Migrated to: Microsoft Office 365

Country: USA

Industry: Healthcare

#### Customer Profile

Thomas Jefferson University Hospitals, consisting of five regional healthcare facilities plus the teaching University, is recognized by U.S. News & World Report as one of the top systems in the country. The Hospitals have 951 licensed acute care beds, with major programs in a wide range of clinical specialties.

#### Solution

What started as an initiative to move to Microsoft Office 365 turned into a two-step migration (first off of Google and Notes, then to Office 365) with coexistence, hosted services, and partner Turnberry Solutions filling the role of Project Manager for the engagement.

#### Benefits

- Successful transition to Office 365— ahead of schedule
- Coexistence during and post-migration
- Cost-effective hosted services
- No user disruption

## Binary Tree and Turnberry Solutions Provide the Cure for Migration Complications at Thomas Jefferson University Hospitals

*"We were extremely satisfied with Binary Tree's level of service, resources, and professional team. We had a very tight timeframe, which the team exceeded by two weeks. Most important, our end users were happy."*

*- Project Manager, Jefferson University*

### The Situation at Jefferson

As part of an initiative to merge the Hospitals with the University, the messaging environment was being upgraded, standardized, and ultimately migrated to Microsoft Office 365. To complicate matters, some of the 10,500 users were in more than one source environment—one for calendaring and another for email. Binary Tree teamed with partner Turnberry Solutions to manage the project, set up the coexistence between Lotus Notes and Microsoft Office 365, and perform the conversion of all mailboxes.

### Mapping the Requirements

There were several issues with scheduling and coordinating all the activities involved with the migration, stemming from the fact that end users were coming from multiple platforms (Google, Lotus Notes, and Exchange on-premises). In addition, coexistence would be required to move them properly while maintaining users' calendaring, email and application functionality.





## Thomas Jefferson University Hospitals

### At-a-Glance

- Licensed Beds: 951
- Admissions: 45,131
- Outpatient Visits: 471,286
- Emergency Room Visits: 114,970
- Employees: 7,233
- House Staff: 970
- Medical Staff: 1,200
- Registered Nurses (Full-time): 1,833

## Defining the Solution

Jefferson Hospitals relied on Binary Tree's CMT suite of solutions to address the coexistence and migration complexities: CMT for Coexistence to handle the interoperability between Lotus Notes and Microsoft Office 365; CMT for Exchange to migrate mail from Lotus Notes to Microsoft Office 365.

## The Migration Project

Jefferson Hospitals opted for a Binary Tree Remote Hosted Migration, whereby Binary Tree performed the migration remotely via the cloud. As part of the solution, Binary Tree defined the process and schedule, controlled the activities during the activation process, and managed all of the data conversion for the Lotus Notes mail, hosting at Binary Tree's secure data center during the transformation. Binary Tree's partner Turnberry Solutions rounded out the engagement by providing the critical project management role onsite along side the customer.

## The Results

Despite these complexities, the entire project went extremely smoothly. After a brief pilot test, velocity migrations began and were completed within a few months—averaging about 1200 mailboxes per event—ahead of time and without disruption to user productivity. As a result careful diagnosis, coordination, and scheduling, Thomas Jefferson University's migration had a very healthy outcome.

For more information about Binary Tree, visit us at [www.binarytree.com](http://www.binarytree.com).

## Contact Us

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## About Turnberry Solutions, Inc.

Founded in 2001 and headquartered in Blue Bell Pennsylvania, Turnberry Solutions is a 140-person IT Professional Services firm with a proven track record of delivering large-scale technology projects and a history of exemplary client satisfaction. Their expert team consists of highly experienced architects, developers, engineers and project managers. For more information, visit <http://turnberrysolutions.com/>.